

How to run a an effective and efficient dermatology unit.

Short title: How to run a dermatology unit

Simone (S) van der Geer*, Hajo (H.A) Reijers**, Gertruud (G.A.M) Krekels***

* Erasmus MC, Department of Dermatology, Rotterdam, the Netherlands.

** Eindhoven University of Technology, School of Industrial Engineering, Eindhoven, The Netherlands.

*** Catharina Hospital Eindhoven, Department of Dermatology, Eindhoven, the Netherlands

Correspondence:

S van der Geer

Department of Dermatology, Erasmus MC

Burg 's Jacobsplein 51

3015 CA Rotterdam

The Netherlands

Tel: 010-7040110

Fax: 010-7036707

Email: s.vandergeer@erasmusmc.nl

Summary

The worldwide incidence of skin cancer (especially non-melanoma skin cancer) has risen dramatically over the last decades. Skin cancer, including pre-malignancy is becoming a chronic disease. Adjustments in skin cancer health care need to be made. A disease management system for skin cancer is mandatory in order to avoid waiting lists and insure adequate treatment quality with ever growing numbers of patients requiring (surgical) treatment. At the Catharina Hospital Eindhoven adjustments are being made on several levels of the dermato-oncology unit in collaboration with Eindhoven University of Technology. The model combines technological improvements, with training of health care workers, training General Practitioners and prevention of skin cancer. In this article we will discuss our ideas and clinical experiences on managing a dermato-oncology unit.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60

Zusammenfassung

For Peer Review

Introduction

The worldwide incidence of skin cancer (especially non-melanoma skin cancer) has risen dramatically over the last decades.[1,2]

Estimates show that one in five persons will be diagnosed with skin cancer in their life time.[1] This is probably an underestimate because adequate registration of these cancers is often lacking in many countries.[2] Traditionally, the incidence is highest in the elderly (> 65 years), 438 per 100,000 person-years.[3] There is a world-wide rise in skin cancer incidence of at least 5% annually.[3] This increase will continue for at least two decades, and is caused by a growing aging population as well as an increase of UV exposure (solar and artificial).[3]

A second patient group consists of organ transplant patients who develop multiple lesions. Although rates differ across various countries, the number of patients receiving organ transplants is increasing. In the Netherlands 1,100 persons had organ transplants in 2007, which is an increase of 28% compared to 2006.[4] Since the improvement of graft survival has resulted in increased survival for transplant patients, the number of survivors has increased accordingly. However, this phenomenon is paired with a longer duration of immune suppressive medication resulting in more skin malignancies.[5,6] Nearly 50% of all renal transplant patients develop skin cancers within 20 years after transplantation.[6]

The younger adult population (15-34 years) is a third large patient group. In this group, it is predicted that skin cancer incidence will double from 322 incident cases in 2000 to 676 incident cases in 2015.[3]

With a population that is aging and a skin cancer incidence that is on the rise in the younger population, a growing amount of patients will be confronted with multiple new tumours for the rest of their lives. In addition, many of these patients have skin

1
2
3 pre-malignancies as well.[7,8,9,10] Skin cancer and pre-malignancy is becoming a
4
5 chronic disease with a disease burden comparable to other chronic diseases.
6
7

8
9
10 The increased prevalence has resulted in many dermatologists needing to allocate
11
12 more of their time to these problems. An evaluation of the diagnosis-treatment codes
13
14 of a large outpatient dermatology clinic at the Catharina-Hospital Eindhoven in the
15
16 Netherlands shows that over 50% of dermatologists' time is spent on skin cancer and
17
18 pre-malignant skin lesions. This is only the tip of the iceberg. If no changes are
19
20 planned for the health care system, this will result in dermatologists' work being
21
22 limited to skin malignancies and pre-malignancies, resulting in less attention paid to
23
24 other dermatology patients. Consequently, adjustments in skin cancer health care
25
26 need to be made. A disease management system for skin cancer is mandatory in
27
28 order to avoid waiting lists and ensure adequate treatment quality with ever growing
29
30 numbers of patients requiring (surgical) treatment.
31
32

33
34
35 In the literature, few articles are available about the management of a dermatology
36
37 practice. The latest articles date back to 2000, discussing general adjustments for
38
39 dermatology clinics to achieve the best possible business outcome.[11,12,13] No
40
41 literature at all is available about running a dermato-oncology unit, i.e. how to deal
42
43 with an increasing amount of skin cancer patients while maintaining quality of care.
44
45 Few articles describe specialty clinics for the dermatologic care of solid-organ
46
47 transplant patients.[14,15] They emphasize the importance of an organized and
48
49 firmly established clinic model to allow proactive and ongoing care for these patients.
50
51 Close communication with the team of transplant physicians, education of other
52
53 health care providers, an effective scheduling mechanism and patient education are
54
55 all described as key points to provide the best care.
56
57
58
59
60

1
2
3 At the Catharina Hospital Eindhoven, adjustments are being made on several levels
4 of the dermatology unit. In this so called “disease management system for skin
5 cancer”, we are working closely together with the Eindhoven University of
6
7
8
9
10 Technology. In the past 5 years it has shown to be possible to accommodate an
11
12 increase of 20% in skin cancer patients at the Catharina Hospital. Workflow
13
14 technology will help in further reorganizing this dermatology unit so that it will
15
16 be capable of facilitating an annual increase of at least 5% skin cancer patients. We
17
18 will discuss our ideas and clinical experiences with respect to developing the disease
19
20 management system for skin cancer.
21
22
23
24

25 Prevention

26
27 First of all, prevention is one of the most important strategies to influence the rapidly
28
29 increasing incidence of skin cancer. Prevention campaigns should increase attention
30
31 to young children and their parents, with a focus on UV protection throughout life.
32

33
34 Prevention however, will not influence the rising skin cancer incidence and
35
36 prevalence on a short term basis. As a result -- unfortunately -- it is not an important
37
38 subject for health care insurances. The sense of urgency among dermatologists that
39
40 skin cancer is becoming an expensive disease (in the U.S skin cancer has taken the
41
42 fifth position with respect to cancer costs) [16], has not resulted in providing financial
43
44 stimulus for prevention campaigns by governments nor insurance companies.
45

46
47 Primary prevention and secondary prevention should go hand in hand and
48
49 dermatologists should play an important role in educating patients and future patients
50
51 in how to reduce the risk of chronic skin malignancy.
52
53
54
55
56
57
58
59
60

General practioners

General practioners (GP) should be trained to recognize skin malignancies and diagnose them at an early stage. This will lead to smaller skin malignancies, which are less difficult and less expensive to treat than large malignancies.[17] We are preparing a large scale training programme for general practioners to recognize and treat actinic keratosis (AK). In an unpublished survey among GP's, it was stated that they have difficulties in recognizing AK and find it important to be trained and supported in recognizing and treating AK. Many patients with chronic skin (pre)malignancy could be followed by the GP and/or a nurse practioner who is stationed at the GPs office once a week. It will be sufficient to see these patients in the dermato-oncology clinic only if the GP is in doubt about the diagnosis, if a squamous cell carcinoma is suspected (and early excision is required) or if there are severe adverse events occurring during treatment. Teledermatology could help to improve efficiency of patient referrals and patient care.[18,19]

GP's should also be involved in prevention campaigns and in the after-care of treated patients (for instance, remove stitches and inform patients of complete or incomplete tumour-removal). A continuous medical education programme for GP's (e-learning and training), will reduce unnecessary or late referrals.

Trained nurses

In the Catharina Hospital, we started in 2004 with a training programme for dermato-oncology nurses. This resulted in special trained dermato-oncology nurses, nurse practioners and physician assistants. Depending on their educational background and clinical experience they perform multiple tasks to relieve the workload for the dermatologists at our dermato-oncology unit.

Biopsies and small standard excisions, including the closure of small defects , are performed by these employees with supervision of a dermatologist. They also perform photodynamic therapy and cryotherapy, give local anesthesia, remove

1
2
3 stitches, and give information on (primary and secondary) prevention and treatments.
4
5 They inform the patient about the diagnosis, treatment and follow-up. Workflow
6
7 management helps to reduce the number of hospital visits and dermatology
8
9 nurses are available to give adjuvant information (mostly by email) in case the
10
11 patients has a question. A dermatologist is available in the background if needed.
12
13 Nurse care management interventions have been shown to improve medical,
14
15 psychosocial and lifestyle outcomes in patients with chronic diseases such as
16
17 diabetes.[20] Taylor et al show that nurse care managers, working closely with the
18
19 patients' GP and using evidence based algorithms, can improve medical outcomes,
20
21 without increasing physician visits.[20] A review of a nurse-led care in dermatology
22
23 concludes that nurses are managing and treating a number of dermatological
24
25 conditions, primarily using treatment protocols. Patients report various benefits such
26
27 as faster access to treatment, reduction in referral to the general practitioner or
28
29 dermatologist and an increase in knowledge of their condition.[21]
30
31
32
33
34
35
36
37

Information technology

38
39 To improve work efficiency, quality of care and patient satisfaction, a modern
40
41 information technology system is needed. Together with Eindhoven University of
42
43 Technology, we are shaping an information technology system that in the first place
44
45 will allow to consult, manipulate and retrieve patient-related data. Furthermore, the
46
47 system shall be pro-active and allow diagnostic and treatment advice for clinically
48
49 diagnosed lesions at any time.
50
51

52
53 Over the past years, insights have been gained on how such clinical decision support
54
55 could be effectively integrated into the care process.[22] The system will also be
56
57 developed such that communication amongst the health care teams is facilitated, for
58
59 instance, assisting nurses in ascertaining which actions need to be executed or have
60
already been completed for patients.[23] The potential of this technology has not

1
2
3 been fully exploited in the healthcare domain in general, and certainly not for skin
4
5 cancer management.[24]

6
7 For instance, by using a workflow system at our dermatology unit, it was
8
9 possible to increase the number of photodynamic treatments performed by a
10
11 dermatology nurse from 7 to 10 per day. Workflow technology will also be
12
13 beneficial to further streamline the allocation of work, to monitor work in progress,
14
15 and analyze effectiveness of treatment patterns for patient subgroups.
16
17

18 A final improvement resulting from the application of IT is the use of email-contact for
19
20 patients with their dermatology nurse. This reduces the number of telephone-
21
22 calls (which are more time-consuming than emails) and improves the patient-
23
24 satisfaction.
25
26
27
28
29
30
31
32

33 34 Diagnosis and ONE-STOP-SHOP

35 Instant diagnosis by histopathology should be available to diminish the number of
36
37 hospital visits and telephone calls. In the Catharina Hospital we are using fresh
38
39 frozen sections on biopsies on clinically well defined BCC, immediately at the first
40
41 visit in the hospital. The fresh frozen sections are examined by one of the Mohs
42
43 surgeons as well as a pathologist to confirm the diagnosis. Patients will be informed
44
45 about the diagnosis the same day. If planned properly, an excision could take place
46
47 as follow-up immediately by a physician assistant. In other cases, Mohs Micrographic
48
49 surgery or PDT can be performed immediately after and follow-up appointments can
50
51 be planned by the trained nurse.
52
53

54 By this so-called "One-stop-shop diagnosis and treatment", less appointments are
55
56 needed (reducing the burden on the healthcare system,) and on the other hand it will
57
58 improve quality of medical care (especially for most elderly patients and their
59
60 relatives less hospital visits are extremely welcome).

1
2
3 For pigmented lesions and squamous cell carcinoma, direct excision is possible on a
4
5 daily basis as well.
6
7

8 9 10 Medical treatment

11 Various treatment modalities are available for dermatology patients.

12 Dermatologists need to use all these modalities in an efficient way. Treatments can
13
14 easily be combined.[25,26,27,28,29] Periods that patients are in the hospital need to
15
16 be used as efficiently as possible. While patients are waiting in between Mohs
17
18 micrographic surgery (MMS) rounds for their aggressive BCC in the face, we perform
19
20 PDT for AK or superficial BCCs.
21
22

23 For patients with very extensive skin malignancies, like patients with the Nevoid
24
25 Basal Cell Carcinoma Syndrome, we perform megasessions under general
26
27 anesthesia. In these treatment sessions, we treat multiple lesions with various
28
29 techniques (MMS, surgical excision, PDT).[30,31]
30
31

32 In addition, several treatments exist that can be used by the patient at home. This will
33
34 of course diminish the workload at the outpatient clinic. Patients are able to contact a
35
36 nurse practitioner or special trained nurse if they have questions about the treatment,
37
38 or about side effects.
39
40
41

42 Finally, treatment options need to be based on optimal treatment results.

43
44 Unfortunately, for surgical treatments randomized controlled trials on margins,
45
46 histopathological examination, etc. are limited. Recently, 5-years results on MMS
47
48 have become available and these indicate less recurrences after MMS for recurrent
49
50 facial BCC.[32] In the past, MMS was considered to be time-consuming, and this
51
52 was a reason not to perform MMS. By incorporating a histopathology lab into the
53
54 dermatology clinic, it is possible to increase efficiency for MMS. In the Catharina
55
56 Hospital we perform 6 MMS procedures combined with multiple excisions (for
57
58 pigmented lesions, Squamous cell carcinoma), PDT and One-stop-shop for BCC .
59
60

Conclusion

Skin cancer, including pre-malignancy, is becoming a chronic disease. The enormous increase in skin cancer will force dermatologists to make adjustments in how they run their unit. The disease management system that is set up at the Catharina Hospital Eindhoven is one of the ways to provide an answer to the ever increasing number of patients that need to be treated for skin cancer, but an effective one at that. The system, which is still expanded and developed, combines technological improvements (for instance workflow technology to maximize the number of MMS or PDT treatments) with training of health care workers (nurses, nurse practitioners, Physician Assistants, GP's, etc). Additionally, there is a focus on early recognition of lesions by patients and GP's, as well as on prevention of skin cancer.

Finally, the use of One-stop-shop (by the use of frozen sections, already available for MMS) can furthermore increase efficiency. We hope that our ideas and experiences can serve as an inspiration for setting up other dermatolo-oncology units.

Key words: dermato-oncology, skin cancer, management

References

1. Rigel DS, Friedman RJ, Kopf AW. Lifetime risk for development of skin cancer in the U.S. population: Current estimate is now 1 in 5. *J Am Acad Dermatol* 1996; 35: 1012-3.
2. Vries de E, Rhee van der H, Coebergh JWW. Trends, oorzaken, aanpak en gevolgen van de huidkankerepidemie in Nederland en Europa. *Ned Tijdschr Geneeskd* 2006; 150: 1108-15.
3. Vries de E, Poll-Franse van de LV, Louwman WJ, Gruijl de FR, Coebergh JWW. Predictions of skin cancer incidence in the Netherlands up to 2015. *Br J Dermatol* 2005; 152: 481-88.
4. Dutch transplant society (Nederlandse transplantatie stichting). http://www.transplantatiestichting.nl/files/misc/persbericht_nts_2008.pdf.
5. Moloney FJ, Comber H, O'Lorcain P, O'Kelly P, Conlon PJ, Murphy GM. A population-based study of skin cancer incidence and prevalence in renal transplant recipients. *Br J Dermatol* 2006; 154: 498-504.
6. Carroll RP, Ramsay HM, Fryer AA, Path FMRC, Hawley CM, Nicol DL, Harden PNI. Incidence and prediction of nonmelanoma skin cancer post-renal transplantation: a prospective study in Queensland, Australia. *Am J Kidney Dis* 2003; 41: 676-683.
7. Marcil I, Stern RS. Risk of developing a subsequent nonmelanoma skin cancer in patients with a history of nonmelanoma skin cancer. *Arch Dermatol* 2000; 136: 1524-30.
8. Collins GL, Nickoonahand N, Morgan MB. Changing demographics and pathology of nonmelanoma skin cancer in the last 30 years. *Semin Cutan Med Surg* 2004; 23: 80-83.

- 1
2
3 9. Karagas MR, Greenberg ER, Spencer SK, Stukel TA, Mott LA. Increase in
4
5 incidence rates of basal cell and squamous cell skin cancer in New
6
7 Hampshire, USA. *Int J Cancer* 1999; 81: 555-559.
8
- 9
10 10. Ramchandran S, Fryer AA, Smith A, Lear J, Bowers B, Jones PW, Strange
11
12 RC. Cutaneous basal cell carcinomas. Distinct host factors are associated
13
14 with the development of tumors on the trunk and on the head an neck.
15
16 *Cancer* 2001; 92: 354-358.
17
- 18 11. Wagener DL. Dermatology practice management assures practice
19
20 development and efficiency. *Sem Cutan Med Surg* 2000; 19: 170-172.
21
- 22 12. Baker KE. Will a physician assistant improve your dermatology practice? *Sem*
23
24 *Cutan Med Surg* 2000; 19: 201-203.
25
- 26 13. Nestor MS. Dermatology practice management enhancement: implications for
27
28 dermatology in the age of managed care. *Sem Cutan Med Surg* 2000; 19:
29
30 163-169.
31
32
- 33 14. Christenson LJ, Geusau A, Ferrandiz C, Brown CD, Ulrich C, Stockfletch E,
34
35 Berg D, Orengo I, Shaw JC, Carucci JA, Euvrard S, Pachego T, Stasko T,
36
37 Otley CC. Specialty clinics for the dermatologic care of solid organ transplant
38
39 recipients. *Dermatol Surg* 2004; 30: 598-603.
40
41
- 42 15. Ismail F, Mitchell L, Casabonne D, Gulati A, Newton R, Proby CM, Harwood
43
44 CA. Specialist dermatology clinics for organ transplant recipients significantly
45
46 improve compliance with photoprotection and levels of skin cancer
47
48 awareness. *Br J Dermatol* 2006; 155: 916-925.
49
- 50 16. Housman TS, Feldman SR, Williford PM, Fleischer AB, Goldman ND,
51
52 Acostamadiedo JM, Chen GJ. Skin cancer is among the most costly of all
53
54 cancers to treat for the Medicare population. *J Am Acad Dermatol* 2003; 48:
55
56 425-429.
57
58
59
60

- 1
2
3 17. Smeets NW, Krekels GA, Ostertag JU, Essers BA, Dirksen CD, Nieman FH,
4
5 Neumann HA. *Lancet*. 2004; 364(9447): 1766-72.
6
- 7
8 18. Moreno-Ramirez D, Ferrandiz L, Nieto-Garcia A, Carrasco R, Moreno-
9
10 Alvarez P, Galdeano R, Bidegain E, Rios-Martin JJ, Camacho FM. Store-and-
11
12 forward teledermatology in skin cancer triage. *Arch Dermatol* 2007; 143: 479-
13
14 484.
15
- 16
17 19. May C, Giles L, Gupta G. Prospective observational comparative study
18
19 assessing the role of store and forward teledermatology triage in skin cancer.
20
21 *Clin Exp Dermatol* 2008; 33: 736-9.
22
- 23
24 20. Barr Taylor C, Houston Miller N, Reilly KR, Greenwald G, Cunning D, Deeter
25
26 A, Abascal L. Evaluation of a nurse-care management system to improve
27
28 outcomes in patients with complicated diabetes. *Diabetes Care* 2003; 26:
29
30 1058-63.
31
- 32
33 21. Courtenay M, Carey N. A review of the impact and effectiveness of nurse-led
34
35 care in dermatology. *J Clin Nurs* 2007; 16: 122-8.
36
- 37
38 22. Fieschi M, Dufour JC, Staccini P, Gouvernet J, Bouhaddou O. Medical
39
40 decision support systems: old dilemmas and new paradigms? *Methods Inf*
41
42 *Med* 2003; 3: 190-8.
43
- 44
45 23. Maviglia SM, Zielstorff RD, Paterno M, Teich JM, Bates DW, Kuperman GJ.
46
47 Automating complex guidelines for chronic disease: lessons learned. *J Am*
48
49 *Med Inform Assoc* 2003; 10: 154-65.
50
- 51
52 24. Lenz R, Reichert M. IT Support for healthcare processes premises,
53
54 challenges, perspectives. *Data Knowledge Engineering* 2007; 61: 39-58.
55
- 56
57 25. Kuijpers DI, Smeets NW, Krekels GA, Thissen MR. Photodynamic therapy as
58
59 adjuvant treatment of extensive basal cell carcinoma treated with Mohs
60
micrographic surgery. *Dermatol Surg* 2004; 30: 794-8.
26. Thissen MR, Kuijpers DI, Krekels GA. Local immune modulator (imiquimod
5% cream) as adjuvant treatment after incomplete Mohs micrographic surgery

- 1
2
3 for large, mixed type basal cell carcinoma: a report of 3 cases. *J Drugs*
4
5 *Dermatol* 2006; 5: 461-4.
6
7
8 27. Tsjui T, Otake N, Nishimura M. Cryosurgery and topical fluorouracil : a
9
10 treatment method for widespread basal cell epithelioma in basal cell nevus
11
12 syndrome. *J Dermatol* 1993; 20: 507-13.
13
14 28. Strange PR, Lang PG. Long-term management of basal cell nevus syndrome
15
16 with topical tretinoin and 5-fluorouracil. *J Am Acad Dermatol* 1992; 27: 842-
17
18 845.
19
20 29. Kronic AL, Viehman GE, Madani S, Clark RE. Microscopically controlled
21
22 surgical excision combined with ultrapulse CO2 vaporization in the
23
24 management of a patient with the nevoid basal cell carcinoma syndrome. *J*
25
26 *Dermatol* 1998; 25: 10-2.
27
28
29 30. Geer van der S, Ostertag JU, Krekels GAM. Treatment of basal cell
30
31 carcinomas in patients with nevoid basal cell carcinoma syndrome. *J Eur*
32
33 *Acad Dermatol* 2009; 23: 308-313.
34
35
36 31. Geer van der S, Krekels GAM, Verhaegh ME. Treatment of the Nevoid Basal
37
38 Cell Carcinoma Syndrome patient in a megasession. A case series. *Dermatol*
39
40 *Surg* 2009. Article in press.
41
42 32. Mosterd K, Krekels GA, Nieman FH, Ostertag JU, Essers BA, Dirksen CD,
43
44 Steijlen PM, Vermeulen A, Neumann HAM, Kelleners-Smeets NWJ. Surgical
45
46 excision versus Mohs micrographic surgery for primary and recurrent basal
47
48 cell carcinoma of the face; a prospective randomised controlled trial with 5-
49
50 years' follow-up. *Lancet Oncol* 2008 Dec; 9(12): 1149-56. Epub 2008 Nov 17.
51
52
53
54
55
56
57
58
59
60